



Connecticut

tance Program

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## For Immediate Release

### **Small Business “Matchmaker” Conference**

The Department of Defense, Northeast Regional Council for Small Business Advocacy, the Connecticut Department of Economic and Community Development, and the Connecticut Procurement Technical Assistance Program will sponsor a Small Business “Matchmaker” Conference on Thursday, November 18, 2004 from 7:00 am until 4:00 pm at the Mystic Marriott in Groton, CT.

The “Matchmaker” Conference will provide one-on-one networking sessions with Federal, State, and Prime Contractors and procurement opportunities for established, small businesses looking to expand into the government marketplace. Workshops will be held throughout the day to provide attendees with current, “how to” information not only on the government contracting process but where to go for assistance with government contracting issues. A sampling of the 50 agencies and contractors attending include Electric Boat Corporation, GSA, Northrop Grumman, Connecticut State Agencies (DAS, DOT, DOIT), Pratt & Whitney, Raytheon, Pratt & Whitney, Eastman Kodak, Lane Construction, Harris Corporation, BAE, and the U.S. Submarine Base.

The cost of the conference is \$79.00 per person, which includes the one-on-one networking sessions, all workshops, continental breakfast and a box lunch. Attendees must register by November 5, 2005. Registration is \$99.00 after that date. For additional information, please call 860-437-4659 ext. 207, or register online at [www.ctptap.org/events](http://www.ctptap.org/events)

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SouthEastern Connecticut Enterprise Region  
190 Governor Winthrop Boulevard, Suite 300, New London, CT 06320  
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**Connecticut Procurement Technical Assistance Program**

190 Governor Winthrop Boulevard, Suite 300

New London, CT 06320

## Small Business "Matchmaker" Conference

**Thursday, November 18, 2004**

**Mystic Marriott Hotel**

**Groton, Connecticut**

**7:00 am - 4:00 pm**

### **Why Attend?**

*This conference provides networking, training  
and procurement opportunities for small businesses.*

*Networking sessions provide face-to-face time with  
Federal and State Agencies and Prime Contractors.*

*Workshop sessions provide current, "how to"  
information on the contracting process.*

**Don't miss these opportunities!  
Register Today!**

**Department of Defense, Northeast Regional Council For Small Business Education & Advocacy Training,  
Connecticut Department of Economic & Community Development  
Connecticut Procurement Technical Assistance Program**

*Present*

## Small Business "Matchmaker" Conference



Opening Doors...

in the

Government Marketplace...



Small Business "Matchmaker" Conference

A Small Business Networking, Training  
and Procurement Conference

Arrive early to register for 10 minute  
One-on-One Opportunity Sessions  
with

Government Agencies & Prime Contractors  
of your choice!

*A sampling of past agencies & contractors:*

BBN, BAE, CT Dept. of Administrative Services,  
CT Dept. of Transportation, EG & G,  
Environmental Protection Agency, General Dynamics/Electric Boat,  
Goodrich, GSA, Hamilton Sundstrand,  
Kaman Aerospace, Kollsman, Naval Undersea Warfare Center,  
Pratt & Whitney, Raytheon, Shaw Environmental,  
Sikorsky Aircraft, Textron, U.S. Submarine Base, United Technologies

Thursday, November 18, 2004

Mystic Marriott Hotel

Small Business "Matchmaker" Conference

Schedule

7:00 am - 8:30 am	Registration, Session Sign Up & Continental Breakfast
8:30 am - 9:00 am	Opening Remarks
9:00 am - 12:00 pm	One-on-One Opportunity Sessions
9:00 am - 11:45 am	Morning Workshops
12:00 pm - 12:45 pm	Marriott Box Lunch
1:00 pm - 4:00 pm	One-on-One Opportunity Sessions
1:00 pm - 2:45 pm	Afternoon Workshops

Workshops

**How To Do Business With:**

CT Department of Administrative Services, Environmental  
Protection Agency, GSA, CT Department of Transportation

**Programs/Assistance:**

CT Department of Economic & Community Development,  
CT Center for Advanced Technology, Defense Contract  
Management Agency, Small Business Administration,  
Procurement Technical Assistance Program

Small Business "Matchmaker" Conference

November 18, 2004

Mystic Marriott Hotel, Groton, CT

**On-line Registration at [www.ctptap.org/events](http://www.ctptap.org/events) -- Click on Small Business "Matchmaker" Conference.**

**Mail-in Registration Form - Deadline is Friday, November 5th**

Name 1 \_\_\_\_\_  
Name 2 \_\_\_\_\_  
Company \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Phone \_\_\_\_\_ Fax \_\_\_\_\_  
E-Mail \_\_\_\_\_

(E-Mail mandatory if desire pre-conference list of Agencies & Primes attending)

# Of Attendees \_\_\_\_\_ **\$79.00** per person \$ \_\_\_\_\_ enclosed  
(Fee includes Conference, Workshops, Continental Breakfast and Box Lunch.)

Please make checks payable to: **SECTER-CT PTAP**

Mail to: CT PTAP, 190 Governor Winthrop Blvd., Suite 300, New London, CT 06320

Hotel Information & Directions - [www.mysticmarriott.com](http://www.mysticmarriott.com) or 1-860-446-2600

Call 860-437-4659 Ext. 207 for additional information.

Registrations made after November 5, 2004 are subject to availability. **Late Registration Fee - \$99.00.**

After November 5, 2004 all registrants will be considered attendees and charged as such. Substitutions are accepted.